

Supplier Info Pack

Standard Account

PUBLIC



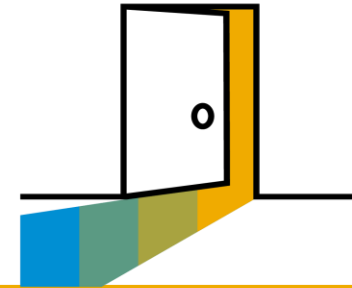
Learn About Ariba Network, Standard Account



What is a Standard Account?



What do I do next?



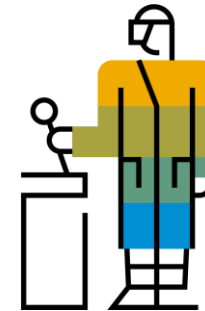
How does a Standard Account benefit me?



Can I upgrade my Standard Account?



Where do I go for help?



FAQ

Overview **Standard Account**



Introduction to Ariba Network, Standard Account

Your customer is pleased to announce a new initiative to streamline their procurement and accounts payable processes. By partnering with **SAP Ariba®** and implementing **Ariba Network, Standard Account via interactive email**, this initiative indicates a shift to paperless and automated business transactions. Since 1996, Ariba has been transforming the global procurement landscape for businesses of all sizes, and we are excited to provide you with this opportunity.

➤ What is Standard Account?

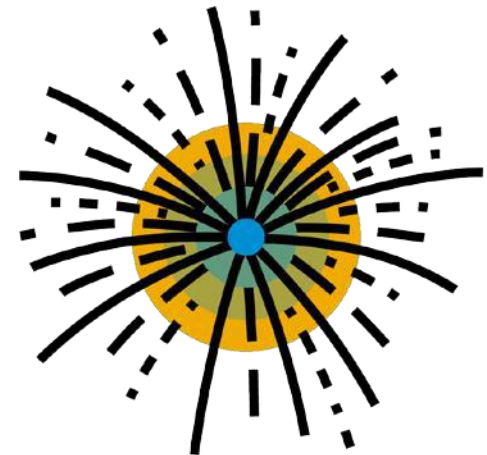
Standard Account on Ariba Network gives you a fast, FREE way to do business with your customer via interactive emails. Standard Account was previously referred to as Light Account.

➤ What does this mean for you?

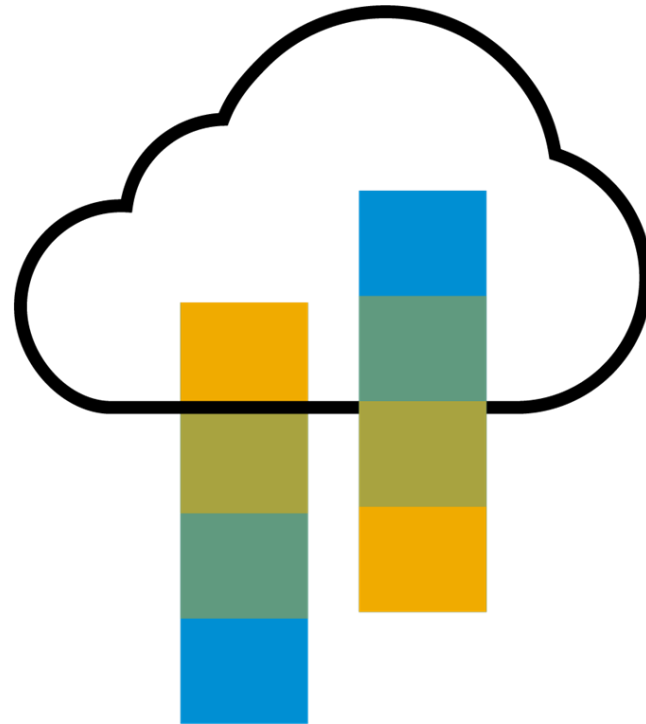
Transacting on Ariba Network via a FREE Standard Account will allow you to meet your customer's requirements to join them on Ariba Network with the option to avoid fees.

➤ What are the benefits?

Standard Account provides access to quickly transact with SAP Ariba customers for FREE, improve customer retention, and get paid faster.



Next steps

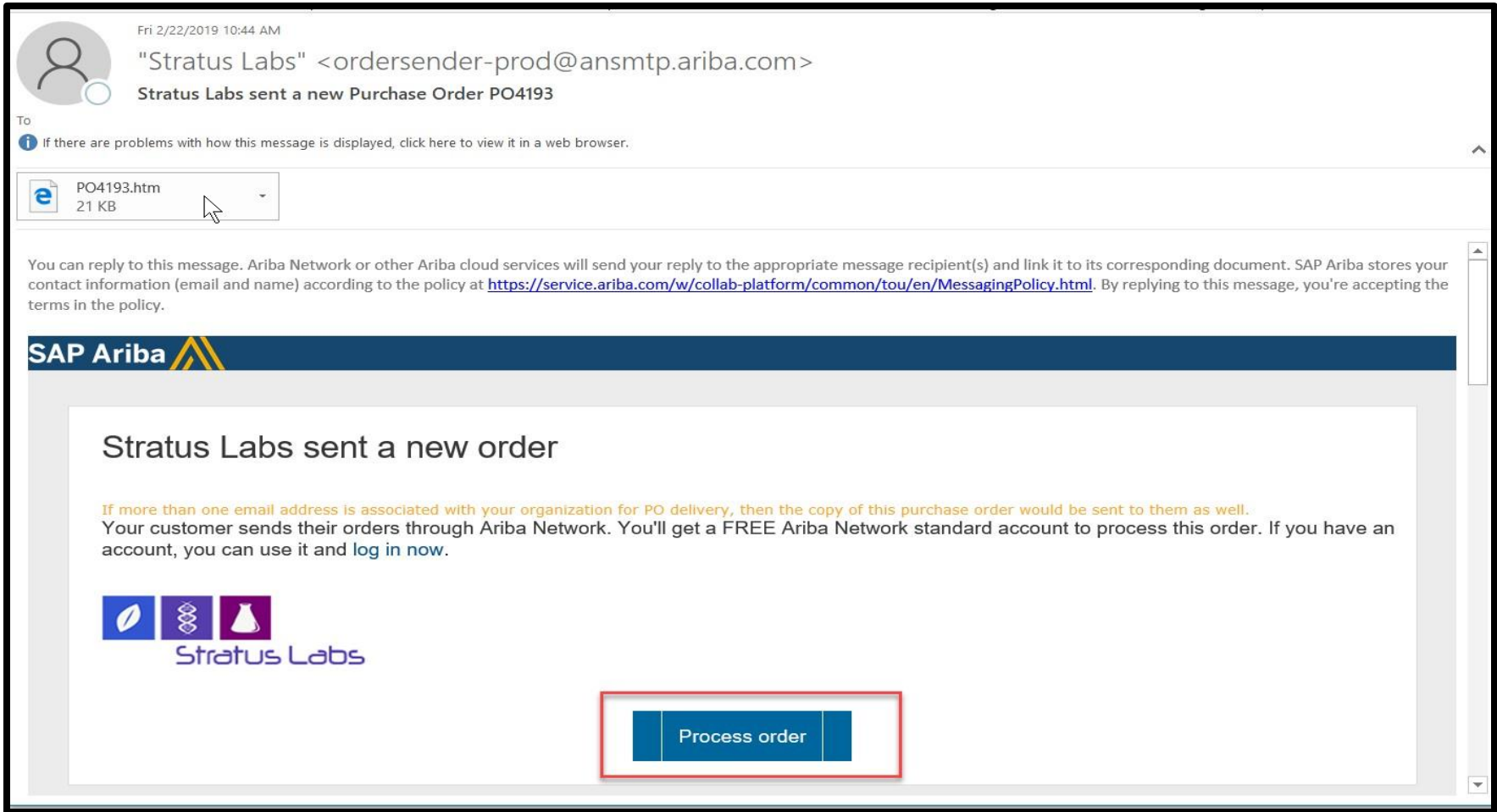


Next Steps



Receive Interactive Email Order from Customer

Click the **Process Order** button in the PO notification (interactive email)



Next step


Sign Up for Standard Account


Select the **Sign up** option to create a new Standard Account
-OR- use your existing Standard or Enterprise Account by clicking on **Log in**


Join **your customer** on Ariba Network!

[Sign up](#)

Already have an account? [Log in](#)

 **Strengthen relationships**
Collaborate with your customer on the same secure network.

 **Connect faster**
Exchange documents electronically and streamline communications.

 **Reach more customers worldwide**
Sign up with Ariba Discovery and increase sales leads.

Ariba Network standard account is **Free**

[Learn more](#)

Company Info, Accept Terms of Use, and Registration

1 Review your Company information

Company information

* Indicates a required field

Company Name:*

Country:* If your company has more than one office, enter the main office address. You can enter more addresses such as your shipping address, billing address or other addresses later in your company profile.

Address:*

City:*

State:*

Zip:*

2 Enter your User account information

User account information

Name:*

Email:*

Use my email as my username

Username:*

Password:*

Language:

Email orders to:*

3 Accept Terms of Use and click on Register

I have read and agree to the [Terms of Use](#)

I have read and agree to the [SAP Ariba Privacy Statement](#)

Please note that your Standard Account is now registered and future POs will be sent through this account and the email designated. Please follow the next 2 slides to confirm or update where you would like your orders routed and to configure additional users.

Configure Order Routing & Users

Update Electronic Order Routing Emails

Key Points for taking action on Purchase Orders:

- Suppliers must maintain their order routing emails within their account. Orders can be set to go directly to the resources you choose.
- Purchase Orders received through Interactive Email may be forwarded to invoicing resources, however, any recipient **MUST BE SETUP AS A USER** within your account to actively send invoices or other documents against the PO.

To configure Order Routing & Users:

1. Login to your account. Click on the circle with your initials to access your Account dropdown menu, select Settings > then select Electronic Ordering Routing
2. Enter up to 5 emails or alias' for the appropriate parties/users who will be responsible for processing orders, invoices or any other applicable documents.
3. Click Save to complete

To configure Users, the Administrator must follow steps on the next slide to [Set Up Additional Users](#) for any additional company resources taking action against Orders.

The top screenshot shows the SAP Ariba Network account settings page. The user's initials 'JS' are in a circle in the top right. A dropdown menu is open, showing 'Settings' and 'Electronic Order Routing' highlighted. A red box and arrow point to 'Electronic Order Routing'.

The bottom screenshot shows the 'Network Settings' page. The 'Electronic Order Routing' tab is selected. A 'Save' button is highlighted with a red box and arrow. A text input field for 'Email address' is highlighted with a red box and arrow, with a note: 'Enter up to 5 emails addresses here'. A note box states: 'Note: If you have more than 5 contacts who need to receive the PO, create a distribution alias for all contact to access.' A 'Save' button is also highlighted with a red box and arrow.

[Next step](#)

Configure Users

Administrators Only

1. In the upper-right corner of the application, click your initials > Settings and select Users.

Note: Admins must first create a role with specific permissions selected, to allow users to be “assigned” a role. In this example, you are creating a role to allow users the permission to process invoices and other documents.

2. Click on the **Create Role** button in the Manage Roles section
 - a. Enter Role name of choice (as it make sense to your or organization, e.g., AR, Invoicing, Invoice Processing, Reporting)
 - b. Enter a brief description for the role
 - c. **Add Permissions to the Role** that correspond to the user’s actual job responsibilities by checking the proper boxes and click save to create the role. In this example for Invoicing, **select** the below permissions, as applicable, and **Save**:

- ✓ Inbox and Order Access
- ✓ Invoice Generation
- ✓ Outbox Access

3. To **Create a User** Click on Create User button and add all relevant information about the user including name and contact info.

Select a role in the Role Assignment section and Click **Done**.

The screenshot shows the SAP Ariba Network user management interface. The top navigation bar includes 'Customer Relationships', 'Users', 'Notifications', and 'Account Hierarchy'. The 'Users' tab is active. On the left, a sidebar menu shows 'ACCOUNT SETTINGS' with 'Users' highlighted (1). Below it are 'Customer Relationships', 'Notifications', 'NETWORK SETTINGS', 'Electronic Order Routing', and 'Electronic Invoice Routing'. The main content area is divided into 'Manage Users' and 'Manage User Roles'. The 'Manage Users' section shows a table of users with columns for Username, Email Address, First Name, Last Name, and Ariba Discovery Contact. A 'Create User' button is highlighted (3). The 'Manage User Roles' section shows a table of roles with columns for Name and Actions. A 'Create Role' button is highlighted (2). Below this, the 'Create Role' form is shown. It has a 'Name' field with 'Invoice Processing' (2a) and a 'Description' field with a placeholder text (2b). The 'Permissions' section shows a list of permissions with checkboxes. The 'Inbox and Order Access', 'Invoice Generation', and 'Outbox Access' checkboxes are checked (2c). A 'Save' button is highlighted (3). A yellow box on the right contains the text: 'Example User Account Setup for an Invoice Processing role'. A yellow arrow at the bottom right points to the text 'Next step'.

Transact with customer using Standard Account

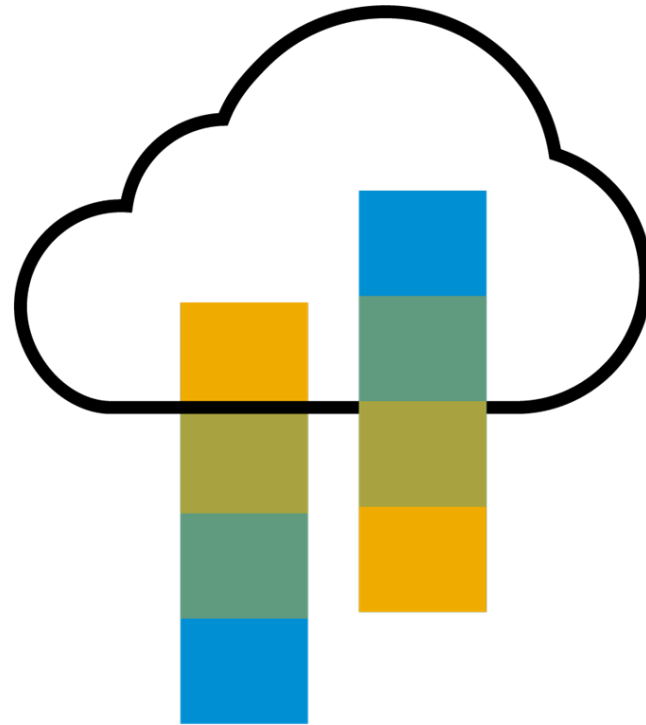
- 1 Click on **Create Order Confirmation**, **Create Ship Notice**, or **Create Invoice** to get started.
NOTE: These options will vary depending on Buyer Network rule configurations/requirements
- 2 If you need assistance, please refer to the articles in the Help Center (right-hand side in your Ariba Network Account) or at the bottom of the interactive email.

The screenshot displays the Ariba Network interface for a Purchase Order (PO) with ID 0170102_MEG_PO1. At the top left, the PO ID is shown next to a yellow circle containing the number '1'. To the right is a blue 'Done' button. Below the PO ID is a horizontal menu with three buttons: 'Create Order Confirmation', 'Create Ship Notice', and 'Create Invoice', all enclosed in a red rectangular box. To the right of these buttons are links for 'Hide', 'Print', 'Download PDF', 'Export cXML', 'Download CSV', and 'Resend'. A yellow circle with the number '2' is positioned to the right of this menu. Below the menu are two tabs: 'Order Detail' (selected) and 'Order History'. The main content area shows the PO details: 'From: Customer BuyerA USA, Jebenstrasse 7, 10623 Berlin'; 'To: Test supplier SMO 01-TEST, Radlicka 14, 150 00 Prague'; and 'Purchase Order (New) 0170102_MEG_PO1, Amount: \$400.00 USD'. On the right side, there is a search bar with 'Po invoice' entered and a 'Results for Po invoice' section containing four links: 'About PO-based invoices', 'How to create a PO-based invoice', 'How do I add a new customer?', and 'How do I add an attachment to my invoice?'. The last two links are enclosed in a red rectangular box.

For a quick video tutorial, available in 24 languages, on registering a Standard Account and invoicing, refer to the [Help resources Web Page](#)

For a quick video tutorials and documentation, available in 24 languages, please refer to the [Help Resources Web Page](#) in the Help Section of this document.

Benefits



How Standard Account benefits YOU

- **FREE** for all basic transactions
- Create validated, electronic invoices and other business documents within seconds
- Improve invoice accuracy and get paid faster
- Receive real-time invoice status notifications
- Increase business with existing and future customers using Ariba Discovery
- Promote your company to other customers on Ariba Network
- Email notification and online download provide access to invoices for your local archiving
- Enjoy a single, unified user experience using one account for order fulfillment, selling, and mobile access

The screenshots illustrate the Ariba Network user experience, from email notifications to account registration and order management.

Registration Form Fields:

- 1. Company information: Company name (ACME Supplier), Country (United States (USA)), Address (El Paso - DAA-2xx), ZIP code (99999-1804), City (El Paso).
- 2. User account information: Name (First, Last), Email, Username, Password (Enter password).

Purchase Order Details:

- Order: POT4323ID09_noSoldTo
- From: Accounts Payable, BuyerABC (Bill To), 13252 South Yale Pkce, Jenks, OK 74037, United States.
- To: Seller, Sheet 33, Buyer Main address Line 2, M1H 1Y4 Muenche, DEU, Germany, Phone: +1 (123) 213423423, Fax: Email: coschrader@ariba.com.
- Amount: \$10.00 USD

Line #	Part # / Description	Type	Qty (Unit)	Need By	Price	Subtotal	Shipping
1	BEARING, FLANGE, Lamin osium ditor at amet, consectetur adipiscing elit. Quisque molestie metus id varius rhoncus. Cras pretium, dolor at amet finibus fringilla, arcu sapien semper sem, ut accumsan ex enim ac felis.	Material	1 (EA)	9 Dec 2016	\$5.00 USD	\$5.00 USD	\$0.00 USD
2	SuppPartID002	Service	1 (AU)		\$2.50 USD	\$2.50 USD	

Ariba Discovery

Matching Suppliers to Buyers Ready to Buy



Receive leads

Complete five-minute registration to start receiving leads in your in-box



Save time

Get in front of buyers ready to buy



Sell effectively

Give sellers access to thousands of dollars in new business every month



Win new business

Tap into \$5 billion of new opportunities posted annually



Increase interactivity

Communicate with buyers and prospects in real time

SAP Ariba Supplier Mobile App

Business Insights

- PO Trending
- Invoice Aging
- PO and Invoices by customer

Work on-the-go

- Confirm PO
- Pin important documents for later



Real-time Alerts

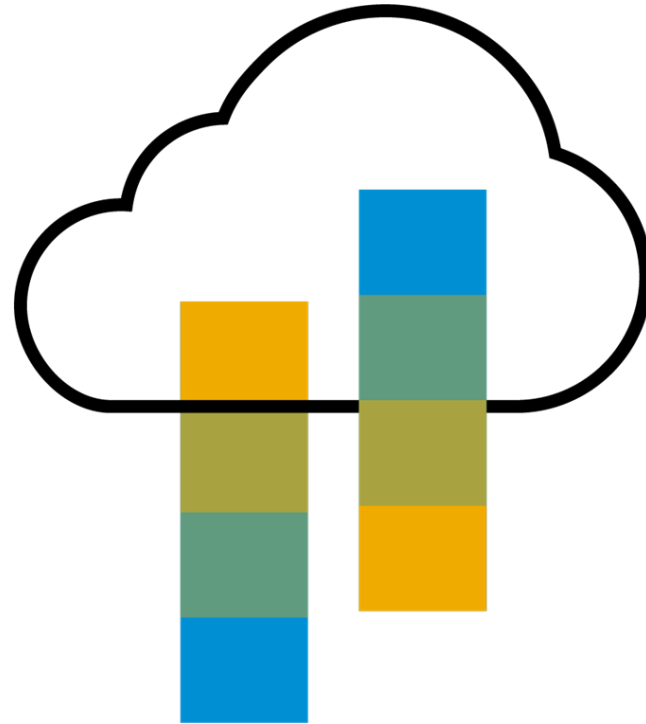
- View network activity
- Receive push alerts for business critical events

Monitor Key Activity

- View PO and Invoice information
- Search for PO and Invoices using HANA

[Apple iTunes App Store](#) or [Google Play](#)

Upgrade



Standard Account vs. Enterprise Account on Ariba Network

Features	Standard Account	Enterprise Account
Access	Through email notifications	Online dashboard
Company Profile	✓	✓
Purchase Order, Order confirmation (full & partial), Ship Notice, Service Entry Sheet, (Non-PO) Invoice, Credit Memo	✓	✓
Electronic Catalogs	✓ Self-Service Only	✓ Access to Ariba Support
Invoice status	Email notifications	Outbox with easy access from any browser
Legal Archive	Email notification and online download	<ul style="list-style-type: none"> • Long-term invoice archiving for global compliance (Regional restrictions apply) • Capability to mass download invoices for local archiving
Ariba Support	Online Help Center	<ul style="list-style-type: none"> • Support via phone, chat, or email • Direct access to enablement experts for onboarding assistance • Technical support for configuration and integration assistance • Online educational training courses
Integration	✗	✓
Reporting	✗	✓
Multiple customer relationships	✓	✓
Multi users	✓	✓
Mobile App	✓	✓
Ariba Discovery	✓ Fees may apply to respond to leads. Click here for more information.	✓ Fees may apply to respond to leads. Click here for more information.
Fees	FREE	Fees may apply, See complete details .



[More](#)

Home Page – Upgrade to Realize the Full Value of Ariba Network

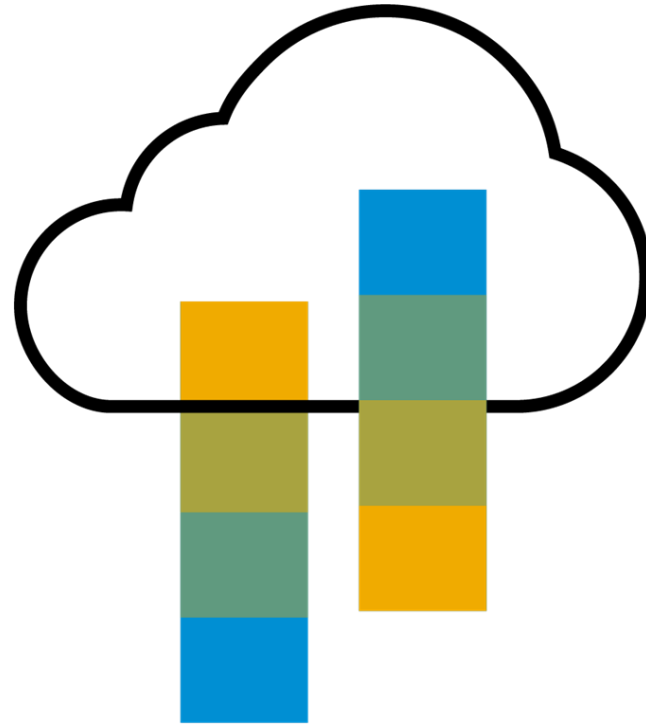
The screenshot shows the SAP Business Network interface. At the top, the navigation bar includes 'Home', 'Enablement', 'Workbench', 'Orders', 'Fulfillment', 'Invoices', 'Payments', 'Catalogs', and 'Reports'. An orange box highlights the 'Upgrade' button in the top right of the navigation bar. Below the navigation bar, there is a 'Getting started' card with a large '0' and the text 'Enablement Tasks'. The 'My widgets' section features three charts: 'Purchase orders' (Last 3 months) showing \$0 USD, 'Invoice aging' showing \$0 USD, and an 'Activity feed' with the message 'There is no recent activity to display'.

Upgrade to realize the full value of Ariba Network!

	STANDARD ACCOUNT Your current account	ENTERPRISE ACCOUNT Upgrade
FULFILLMENT		
Orders and invoices	<ul style="list-style-type: none"> ✓ Respond to emailed orders using features that your customer requests, like order confirmations, ship notices and invoices ✓ Check invoice status and create non-PO invoices, if supported by your customer 	<ul style="list-style-type: none"> ✓ Skip the emails. Get and manage orders and invoices all on Ariba Network. ✓ Use CSV uploads to manage large documents.
Catalogs	<ul style="list-style-type: none"> ✓ Publish catalogs that detail your products and services * 	<ul style="list-style-type: none"> ✓ Publish catalogs that detail your products and services
Integration		<ul style="list-style-type: none"> ✓ Integrate with your backend systems through CXML or EDI
Legal Archive		<ul style="list-style-type: none"> ✓ Access to long-term invoice archiving (regional restrictions apply)
Reporting		<ul style="list-style-type: none"> ✓ Get reports to track transactions and sales activities
Support	Help Center	<ul style="list-style-type: none"> ✓ Help Center, phone, chat, and web form
Fees	Free	Based on usage

*Standard account users will self-enable catalogs. Help center content and documentation is available for self-service.

Help



Help Resources – Help Center



Access the Online Help Center for assistance with your Standard Account

- Click the Help Center Link at the bottom of the Interactive Email or
- While logged into your Standard Account, click the Help Center link in the upper right corner to expand the panel and gain access to topics relevant to the current Ariba Network view

The Help Center includes:

- A user community to access Standard Account specific content
- Video tutorials (e.g. Invoice Creation, Adding users to the Standard Account)

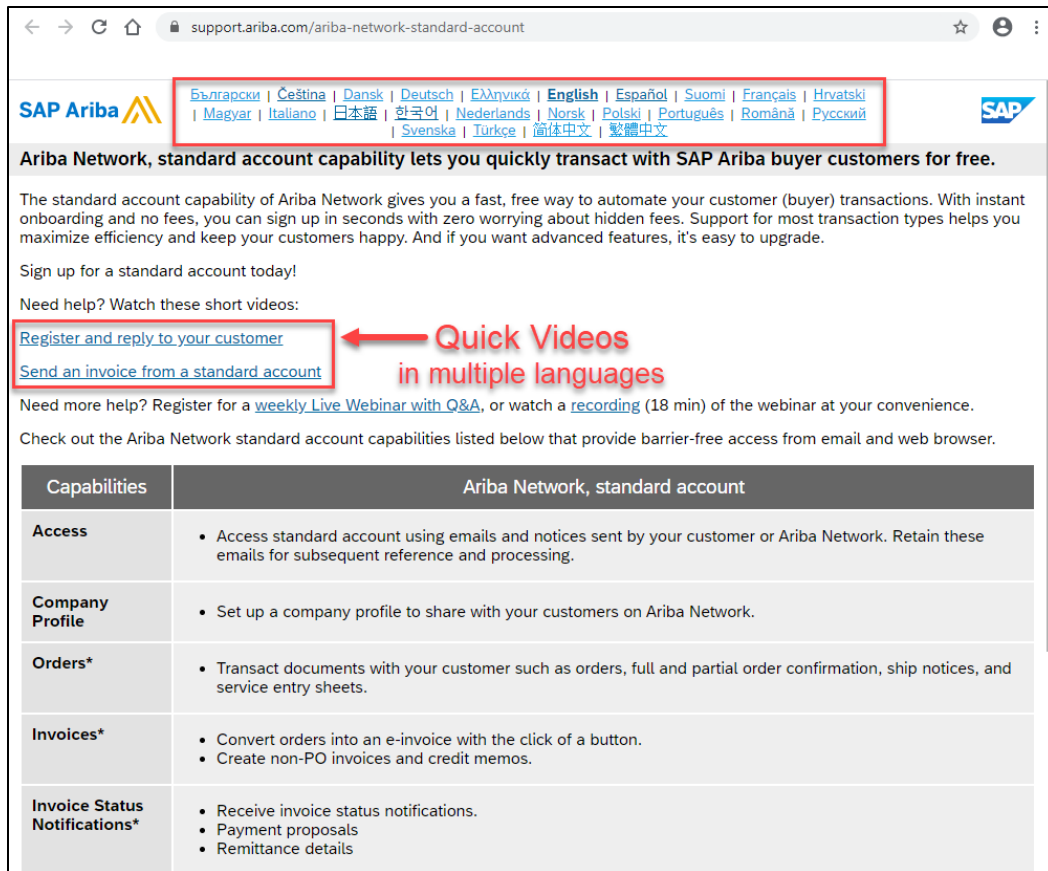
Online Help via Help Center: in-context proved via Ariba User Community

The screenshot displays the SAP Ariba Network Standard Account interface. The top navigation bar includes the SAP logo, 'Ariba Network', 'Standard Account', and an 'Upgrade' button. The main content area shows a 'Purchase Order: PO2017-05-23LAC005ID02' with various action buttons like 'Create Order Confirmation', 'Create Ship Notice', and 'Create Invoice'. The 'Order Detail' section shows the 'Buyer' logo and contact information for 'Buyer ABC (S)'. The 'Payment Terms' section shows '0.5% 10 NET 30'. The 'Other Information' section includes 'Terms and Conditions' and 'Order Response Comment'. The 'Ship All Items To', 'Bill To', and 'Deliver To' sections provide shipping and billing addresses. The 'Line Items' section is partially visible at the bottom. On the right side, the 'Help Center' panel is expanded, showing a search bar and a list of help topics such as 'Invoices (3:10)', 'Send a PO-based invoice (4:35)', 'Send a ship notice (3:08)', 'How do I create documents against purchase orders from my customer?', 'How to configure your user account information and company settings', 'Register and send an order confirmation (4:10)', 'How do I invoice a purchase order if I lose the email notification?', 'Add a new user (3:12)', 'When do I need to contact the account administrator for my company?', 'What browser versions are certified for SAP Ariba cloud solutions?', 'Overview of Ariba Network (4:07)', 'How do I change my remittance address and banking information?', 'How do I view my customer's invoicing rules?', and 'How do I upload a logo to my company profile?'. A 'View more' link is also present. At the bottom of the Help Center panel, there are links for 'Documentation' and 'Support'.

Help Resources – 2 Web Links

Click both links below to explore Standard Account Support Links

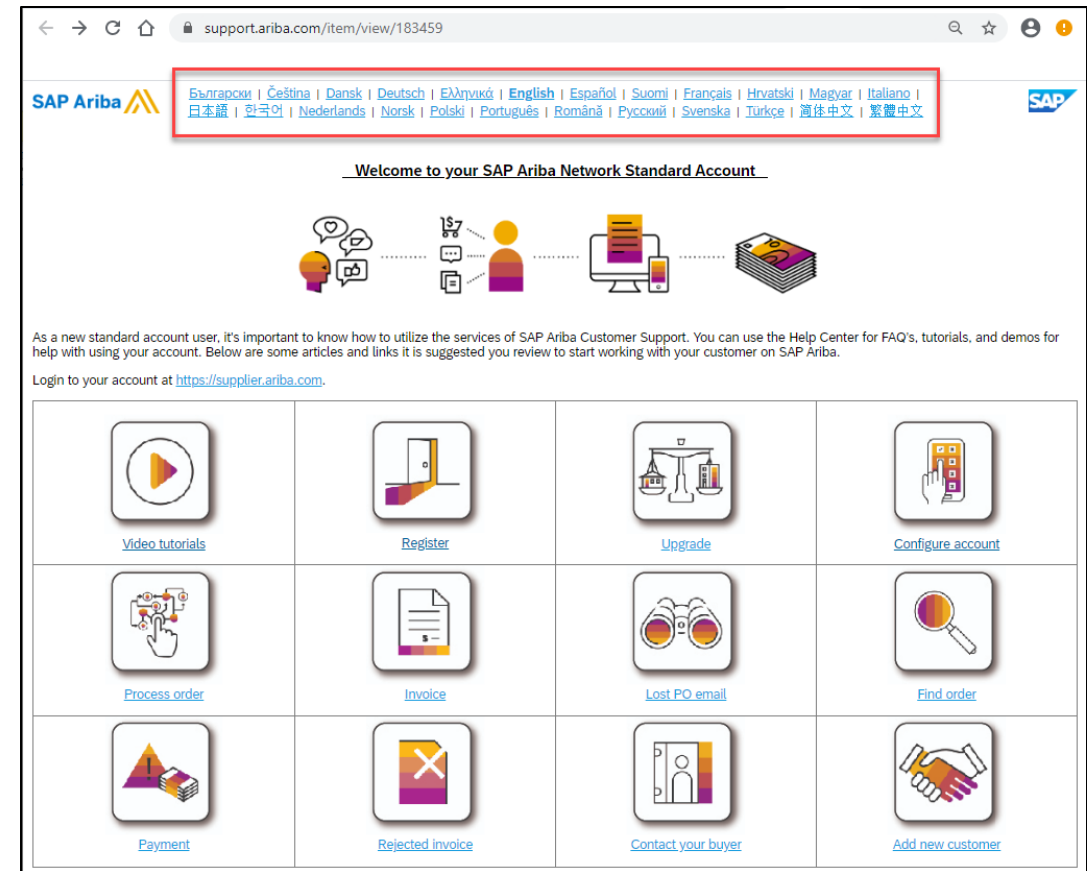
[Quick Videos & General Information in 24 languages](#)



The screenshot shows the SAP Ariba Network standard account page. A red box highlights the language selection menu at the top, which includes 24 languages such as English, Spanish, and German. Below the header, there is a section titled "Ariba Network, standard account capability lets you quickly transact with SAP Ariba buyer customers for free." This section includes a brief description of the service, a sign-up prompt, and a list of short videos. Two video links are highlighted with red boxes: "Register and reply to your customer" and "Send an invoice from a standard account". A red arrow points from the text "Quick Videos in multiple languages" to these links. Below the videos, there is a table of capabilities for the standard account.

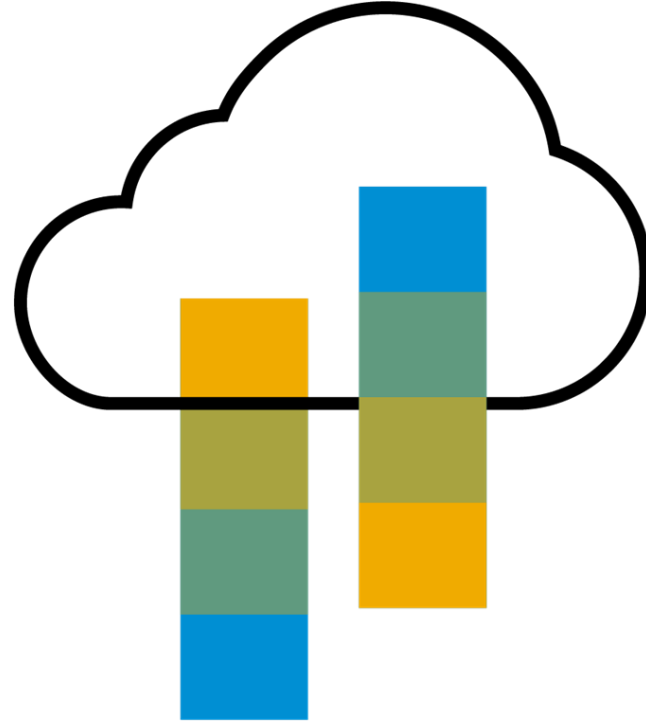
Capabilities	Ariba Network, standard account
Access	<ul style="list-style-type: none">Access standard account using emails and notices sent by your customer or Ariba Network. Retain these emails for subsequent reference and processing.
Company Profile	<ul style="list-style-type: none">Set up a company profile to share with your customers on Ariba Network.
Orders*	<ul style="list-style-type: none">Transact documents with your customer such as orders, full and partial order confirmation, ship notices, and service entry sheets.
Invoices*	<ul style="list-style-type: none">Convert orders into an e-invoice with the click of a button.Create non-PO invoices and credit memos.
Invoice Status Notifications*	<ul style="list-style-type: none">Receive invoice status notifications.Payment proposalsRemittance details

[Documentation Deep Dive in 24 Languages](#)



The screenshot shows the SAP Ariba Network standard account documentation page. A red box highlights the language selection menu at the top, which includes 24 languages such as English, Spanish, and German. Below the header, there is a section titled "Welcome to your SAP Ariba Network Standard Account" with an illustration of a person interacting with a computer and a stack of money. Below this, there is a paragraph of introductory text and a link to the login page. At the bottom, there is a grid of 12 icons representing various support topics, each with a corresponding text label: Video tutorials, Register, Upgrade, Configure account, Process order, Invoice, Lost PO email, Find order, Payment, Rejected invoice, Contact your buyer, and Add new customer.

FAQ



FAQ

Q: What is Standard Account capability on Ariba Network?

A: Ariba Network, Standard Account capability is a new, fast, free way to automate business with any buyer. Support for most transaction types helps maximize efficiency and meet buyer compliance requirements. There is no need to upgrade, unless you are ready for advanced capabilities such as support beyond 'self-service only' for catalogs, back-end integration or to manage larger document volumes through online access.

Q: How can I access this new capability?

A: Your customer must send you a Standard Account invitation to transact with them using this methodology. Or if you self register on Ariba Network, SAP Ariba Discovery or you are invited to SAP Ariba Sourcing solutions and do not have or use an existing account (ANID) you can register & will be started at the Ariba Network, Standard Account capability level. In the latter case you will not exchange orders & invoices with your customer unless they establish a relationship with your account first but you can use other functionality.

Q: What document types are supported for this free account?

A: Suppliers transact unlimited documents such as orders, order confirmation (OC), advance ship notices (ASN), and service entry sheets (SES), PO-invoices using PO-Flip (convert orders into an e-invoice with the simple click of a button), non-PO invoices and credit memos, invoice status notifications, payment proposals, and remittance details.

Q: What if I have already signed up for Ariba Network? Can I switch to Standard Account?

A: If you are already using Ariba Network with a buyer, we recommend that you continue using this transaction method. There is no direct way to change an Ariba Network subscription (Enterprise account) to a Standard Account.

Q: Am I required to register on Ariba Network to use Standard Account?

A: Yes. You will be sent an interactive email from your buyer. To respond you must register for a free Standard Account. This free account is not the same as a Enterprise Ariba Network account. You only need to upgrade to a enterprise account on Ariba Network when you determine that you desire the additional functionality.

FAQ

Q: How do I invoice a purchase order if I lose the email notification?

A: If you misplace a purchase order (PO) email notification, you have the following options:

- Resend the PO email: Log in to your [Ariba Network](#) Standard Account. In the PO list on the home dashboard of your account, click *Select > Send me a copy* to take action in the *Action* column next to the PO.
- Request a manual copy of the PO from your customer: After you have a copy of the PO, you can create and submit a non-PO invoice.
NOTE: The buyers ability to receive non-PO invoices will vary depending on their Buyer Network rule configurations/requirements.

Q: How do I create documents against purchase orders from my customer?

A: To process a purchase order, you need to click the *Process Order* button in the purchase order email notification.

After you [register](#) or log in to your Ariba Network Standard Account, you are taken to the purchase order details page, where you can create documents like order confirmations, ship notices, and invoices against the purchase order.

Q: How do I add purchase orders to my existing Ariba Network Account?

A: If you've previously registered a Standard Account or enterprise account on Ariba Network to transact with a different customer, you have the option to add the transactions with your new customer to your existing account.

To add your new purchase orders to your existing account:

1. In the purchase order email notification, click *Process order* and then click *Log in* on the Standard Account landing page.
2. Log in with the administrator username and password for the existing account.

Q: What should I do if my registration confirmation link is expired?

A: If the confirmation link expired immediately after receiving the email, please log in to your account directly at <https://supplier-2.ariba.com>.

If the confirmation is accepted, you will be able to view your account. If you are unable to access your account, you can request to resend the confirmation email.